MISSION CRITICAL AGILE™

WHY CHOOSE ARIEL?

Ariel Partners is a small, woman-owned (WOSB) digital services company located in New York City that offers a full range of solutions to help clients optimize resources and achieve mission objectives. Our areas of expertise include software development, DevSecOps, agile governance, corporate training, agile coaching, and consulting. We have experience solving some of the largest and most difficult business and technology challenges, placing us at the forefront of modern and innovative partnerships.

Ariel brings Agile and DevSecOps efficiencies to legacy, heavily regulated, and essential systems. Our lean way of working enables us to bring cost-saving efficiencies to our customers. Ariel's governance framework leverages cutting-edge agile techniques that enable executive management and senior leadership to effectively monitor and guide large-scale efforts. Our framework provides accelerated planning, dynamic monitoring, and quantitative modeling, enabling programs to realistically estimate and forecast key milestones.

CONTRACT VEHICLES

GSA MAS | **DISA** | **ENCORE III** | **DIA SITE III**

DOJ ITSS-5 INFORMATION TECHNOLOGY SUPPORT SERVICES | **CIO-SP4** IT SERVICES / SOLUTIONS | **Seaport** Next Generation

GSA MAS GS-35F-178CA (54151S, 541611) Exp 2/8/2025
Seaport NxG   N0017819D8460   Exp 01/01/2029

CORE COMPETENCIES

TRANSFORM

HELPING ORGANIZATIONS TRANSFORM THEIR OPERATIONS, IMPROVING BUSINESS OUTCOMES BY VISUALIZING FLOWS, UNDERSTANDING BOTTLENECKS, AND CONNECTING STRATEGY TO EXECUTION.

- STRATEGIC ASSESSMENTS
- STRATEGY DESIGN & DEVELOPMENT
- ROAD MAPPING & VISUALIZATION
- AGILE COACHING
- DIGITAL TRANSFORMATION
- AGILE FOR LEADERS & EXECUTIVES
- OBJECTIVES AND KEY RESULTS (OKR) WORKSHOPS

EXECUTE

MISSION CRITICAL AGILE DEVELOPMENT AND RISK MANAGEMENT SUPPORTED BY EXPERT CONSULTATION, GUIDANCE, AND TRAINING THAT LEVERAGES DEVSECOPS PRACTICES WITH ATLASSIAN AND OTHER LEADING TOOLS.

- CUSTOM SOFTWARE DEVELOPMENT
- LEGACY MODERNIZATION
- CLOUD MIGRATION
- PROCESS AUTOMATION
- ATLASSIAN CONFIGURATION
- DEVSECOPS PRACTICE & TOOLS
- DI2E.NET REPLACEMENT: DEVOPS ACCELERATOR
- AI/MACHINE LEARNING/PREDICTIVE ANALYTICS

ASSURE

AGILE GOVERNANCE AND OVERSIGHT TO REDUCE RISKS, IMPROVE ALIGNMENT, AND ENSURE TARGETED BENEFITS ARE REALIZED THROUGH PROACTIVE FRAMEWORKS, TRAINING, AND WELL-DESIGNED COUNTER BALANCED METRICS.

- AGILE GOVERNANCE & OVERSIGHT
- TAILORING AGILE METRICS
- GOVERNANCE AUTOMATION: SEATBELT
- TRAINING: KANBAN, AGILE/SCRUM, JIRA
- SCALING WITH FLIGHT LEVELS, SAFe
- WORKFORCE DEVELOPMENT
- AGILE PMO

We helped the **FBI reduce their costs by 30%** while increasing quality by moving the 20+ year CODIS program to **Agile/Scrum** and the AWS cloud. | **FBI CODIS**

We supported HBO's Kubernetes-based **AWS DevOps** pipeline, which added several million simultaneous streaming sessions in less than 0.5 seconds during the season seven finale of "**Game of Thrones**." | **HBO Digital Products**

We created a cloud-native reference architecture and **DevSecOps implementation** for a $20B NYC Health and Human Services agency to move to **accelerate system development**. | **NYC DSS**

Visit arielpartners.com or contact us via email: sales@arielpartners.com

We adapt and exploit Agile and DevSecOps practices to make a difference where it counts the most: Mission Critical Agile. Federal and Local New York City agencies and Commercial organizations. Top Secret Facility Clearance.

PORTFOLIO HIGHLIGHTS

SSA OIG

Ariel has a prime contract to provide Agile Audit Support (AAS) for the Social Security Administration Office of the Inspector General (SSA OIG). We are providing a team of Agile coaches and technical experts to perform a thorough assessment of SSA's large-scale Agile software projects and a review of SSA's implementation of Agile and DevSecOps methods. The work will help improve SSA's Agile processes, governance, and oversight and will inform OIG's reports to US House Ways & Means Committee, Senate Finance Committee and the GAO.

Zearn Math Online

We are setting up inter-connected Kanban systems for 15 teams, 4 value streams, and for the overall corporate strategy to give the CEO a birds-eye view of the big picture; tying strategic objectives directly to execution and establishing flow-based metrics while encouraging innovation at every level.

Seatbelt for Jira

Ariel is proud to offer Seatbelt for Jira, a free Jira plugin that helps organizations improve their governance and oversight of software development teams. Seatbelt puts teams in the driver's seat, immediately pinpointing inconsistencies and data integrity issues and helping them fix the issues quickly and safely.

USAF Agile/Jira Training

Ariel recently completed training over 1100+ Air Force personnel in Jira Fundamentals and Advanced Jira features. Ariel's training covers the fundamentals of Scrum, Kanban, Scaled and hybrid Agile approaches and demonstrates how Jira supports each of them through custom Jira configurations and selected plugins. The training environment includes highly realistic simulated data and covers topics such as dependency management, scoping, story mapping, estimation, project forecasting, metrics, and dashboards.

Coaching & Training

We offer executive and team coaching and training for highly in-demand skills including **Agile Executive Leadership**. We offer public training classes, as well as private classes or custom training tailored to your organization's requirements, goals, and challenges.

- MicroServices
- Kanban
- SAFe
- Scrum
- Human Centered Design
- Jira
- VersionOne
- BDD/TDD
- AI/ML
- Flight Levels (1st on the east coast!)

Agile/DevSecOps

We establish, manage, and support DevSecOps platforms in the most demanding environments. We support cloud migration and hybrid approaches. Our low-cost **DevOps Accelerator** offering bundles tools, training, and configuration. Need FedRAMP or IL4/IL5? Migrating from DI2E.NET? Let us know. Our platform supports:

- Project Portfolio Management (PPM) tools
- Kanban software
- Atlassian Suite: Jira, Confluence, BitBucket,
- Single Sign On (SSO)
- Continuous Integration/Continuous Delivery (CI/CD)
- Continuous Testing/Automated Testing
- Reporting Tools
- "Shift Left" Strategies
- Golden Signals
- Site Reliability Engineering (SRE)

Agile Software Development

We are experts at rapidly building complex systems by **working smarter, not harder.** We leverage cutting edge approaches including model-storming, affinity grouping, progressive refinement, risk reduction spikes and aggressive de-scoping;

- Legacy Modernization
- Cloud Migration
- Responsive Web and Mobile
- Agile Project Management
- DevOps and DevSecOps
- Continuous Integration and Continuous Delivery
- Test Automation
- Infrastructure as Code, Compliance as Code
- Performance Tuning
- User Experience Design
- Time and Attendance Systems

CERTIFICATIONS

CMMI SVC | ML 3 APPRAISED — Appraisal # 65119 | Exp. Jun 06, 2026
CMMI DEV | ML 3 APPRAISED — Appraisal # 65119 | Exp. Jun 06, 2026
NWBOC WOSB Certified
NYC SMALL BUSINESS SERVICES MWBE CERTIFIED
NWBOC WBE Certified
ISO 9001:2015 Certified
ISO/IEC 20000-1:2018 Certified
ISO/IEC 27001:2013 Certified
NIST 800-171 Certified

CLIENTS

U.S. AIR FORCE
Social Security Administration
Department of Justice (FBI)
Police Department City of New York
Fire Department New York
NYC Department of Education
NYC Department of Social Services
HBO
BRIGHT POWER Fannie Mae
PBF Energy
NEW YORK LIFE

PARTNERSHIPS

ACCREDITED KANBAN CONSULTANT
FLIGHT LEVELS ACADEMY
CERTIFIED KANBAN TRAINING
ATLASSIAN Silver Solution Partner
aws partner network — Select Consulting Partner
KANBAN ZONE
LeanIX
businessmap formerly Kanbanize
SCALED AGILE PARTNER GOLD