



Q1 2018 Newsletter

April 16, 2018

Ariel Partners Q1 2018 Newsletter



Welcome to our First Quarterly Ariel Newsletter!

Ariel Partners Appreciates our Employees and Consultants and all that you do to make us the best team in the industry. We have heard from you that communication is important, and we agree! These newsletters are created to help keep you abreast of what is going within the company and our projects around the country.

Our Business Development team is hard at work grabbing new opportunities!

CURRENT PROPOSALS IN THE WORKS

- Ariel is working on exciting proposals
- GovXDesign (City of NY)
 - Eligibility Screen API (City of NY)
 - Workforce Data Portal (City of NY)
 - PBF Energy (NJ - Commercial)
 - DSS-ITS (City of NY)

GovXDesign = Government by Design
DSS=Department of Social Services

RECENT BIDS

- EPA ITSS
- USPTO CICM*

*According to the GAO Protest Docket, Steel Thread Software filed a Protest on April 2, 2018. A decision is due by July 11, 2018.

EPA=Environmental Protection Agency
USPTO=United States Patent and Trademark Office

RECENT WINS

- DISA SUNet IDIQ vehicle
- HHS Centers for Medicare & Medicaid Services SPARC IDIQ Vehicle
- DISA Encore III IT Services IDIQ
- DOJ ITSS-5 IDIQ Vehicle

HHS=Health & Human Services
DOJ=Department of Justice



We are on **Twitter!** Follow us for information about current job openings, exciting new technological trends and more information on what the team is up to!

<https://twitter.com/arielpartners>

DID YOU KNOW?

We have a **referral policy** that includes a **BONUS** for you! If you refer a new employee/consultant to us that ends up joining the team, you will receive a bonus. We love great referrals!

Information on our Team



Meet our newest corporate employees

Allen Webb, Director of Federal Programs for Ariel Partners has over 30 years of practical and business experience within the Federal system both as a Government official and a Contractor. As a former Federal Contracts Specialist and Program Manager providing various contractor support services to include major DoD weapons programs, Allen brings a breadth and depth of knowledge and understanding of how the Federal system operates and what it takes to be a successful partner with both our Federal and Government Industry customers.

Responsibilities include: Account Manager for Ariel's Government Portfolio, maintenance of the existing contract positions/overall revenue, monitoring of budgets, funding and (sub)contract agreements, maintaining and growing current Industry partnerships and identifying/creating new partnerships, increasing revenue to meet Ariel's annual financial goals, POC for all issues related to Government contracts, customer relationships and personnel, supervising Ariel employees supporting Government Contracts/Customers, direct reporting of all aspects of the Government portfolio to Ariel ownership.

Contact Allen at awebb@arielpartners.com

Danielle Collazo, Director of Operations for Ariel Partners, has over 8 years of experience in the consulting industry with an in depth understanding of the finance and human resources spaces. With a strong knowledge of business operations, human capital management, and organizational compliance, Danielle will play a key role in defining how our organization works towards achieving its strategic goals.

Responsibilities include: Financials, contract administration, vendor management, human resources/benefits, strategic project support, supporting NYC proposals, and process improvements.

Contact Danielle at dcollazo@arielpartners.com

Great Changes are Coming to Ariel's 401k Plan

In the upcoming months, Ariel Partners will be transitioning its 401k plan from ADP to Insperity. This will allow for increased ease of use by enabling automated contributions, direct viewing of 401k info in the Insperity portal, and more tools to help you choose your investments wisely. You can even hire a financial manager right in the Insperity 401k portal. The new savings platform will be implemented in a stepwise fashion and is expected to be fully complete by the end of June 2018.

If you're not yet enrolled in the 401k plan, it's never too early to start saving for your future. Remember that Ariel offers an up to 4% safe harbor contribution match!

Ariel Corporate Office Team

Shilpa Strong – President

Craig Strong – CTO

Oliver Christ – Director, Consulting Services

Danielle Collazo – Director of Operations

Allen Web – Director of Federal Programs

Alma Dominguez – Administrative Coordinator

Irina Rozenberg – Senior Technical Recruiter

Laura Warren – Senior Account Manager

QUESTIONS ?

SAVANT FINANCIAL TECHNOLOGIES, INC. D/B/A ARIEL PARTNERS

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